



Manheim

Orlando



the
Point of View



November 2008

Volume 1 number 11



A message from...

Allan Wilwayco
General Manager



Safety & The Important Things in Life

Safety is something foremost on our minds here at Manheim Orlando. It is everybody's job to promote safety in our workplace, as well as for your families at home. We have implemented or will implement several practices to help keep our customers and employees safe on our property:

- All drivers must wear their seat belts while on property;
- Sale day drivers must put the car in neutral or park while waiting to go through the lanes;
- Adding signs for "no running in the lanes";
- Adding walk lines in the lanes to help ensure the safety of our pedestrians, as well as drivers; and,
- Signs have been ordered to ask dealers to move to the end of the block for signing invoices.

When we all practice these safety tips, everyone benefits.

As many of you know, we experienced a serious accident here on July 17, 2007. It is those events that make you realize the *important things in life* ... family, health and well-being. October 22nd was a day that I have looked forward to for over a year. That was the day Mr. Wallid Mardini visited our auction again for the first time since the accident. He is doing well, though not fully recovered, and is thankful for his family, health and well-being.

As a team, let's work together to keep Manheim Orlando safe for our customers and all of us!

Allan Wilwayco

General Manager

Page 4

Meet the Dealer
Sales Department

Page 6

El Mole returns with
another look from
the IT department.

Page 10

Results for the
Costume and Office
Decoration Contests

Page 14

More Fun and
Games. And a new
Who's That Kid.

Helpful Manheim Orlando Facts

- *Manheim Orlando has registered 311,684 vehicles through October 31st this year (vs. 278,858 in 2007) and sold 162,611 (vs. 149,409 in 2007).*



2009 Open Enrollment



No cost increase to the Cox Medical Plan for 2009!

Enroll
November 17
through
December 4



Log on to <http://myAXis.cox.com> to:

- Read about your 2009 benefits.
- Review and make changes to your benefits elections.
- Enroll in Flexible Spending Accounts (FSAs).

For questions or more information, please contact:

Sherri Harmon at ext: 8484

Meet the Department: Dealer Sales by Frank Quinones, Dealer Sales Manager

The **Dealer Sales Department** at Manheim Orlando is responsible for the consignment inventory at the auction. This inventory comes from Franchise New Car Stores, Independent Used Car Dealers, and Wholesale Dealers. The inventory comes primarily from Florida Dealers but we also attract many out of state customers, since we are the largest auto auction in Florida. We typically handle between 2500-3500 cars per week. This is a big task which takes a dedicated team.

The **Dealer Sales Department** is comprised of 32 employees in 4 different areas: **outside sales reps, inside sales reps, outside coordinators, and onsite sales/if's**. Each of these areas has a distinct role in making this all come together.

Our **Outside Sales Team** has 6 sales reps that travel designated territories both in and out of Florida. Their focus is to visit dealers in person and consult with these dealers on why they should use Manheim Orlando as their auction of choice for all their remarketing needs. This team is on the road every day visiting new and existing customers and making sure our relationships continue to grow.



Outside Sales team, from left: Bill Richards, Ron Layton, Heather Altman, Frank Quinones, Chelly Burge, John Erickson

Our **Inside Sales Team** consists of 10 employees. This team handles hundreds of incoming and outgoing phone calls from dealers and sales reps. (Customer service is top priority for this team) They are responsible for taking requests from dealers for "numbers" for our next sale. Numbers is a term we use frequently at auctions, and it refers to how many "spots" they want to reserve or how many cars they plan on bringing. This team is involved in setting our sale day boards, which is no easy task. We set our lanes by various criteria and we look at customers closely when setting the lanes; it is heavily weighted by sales percentage.



Inside Sales team, : Barbara Cutcher, Heather Gilberg, Evelyn Orellana, Evie Moyer, Carolyn Trombly, Bob Janego, Marcie Foster, Sandra Gonzalez, Glenda Messinger.

Our **Outside Coordinators** consist of 8 employees. This team works extremely close with operations and registration. They are responsible for the consignment inventory, making sure the right cars get to the right spot. On sale day they monitor their assigned lanes and make sure cars come through the building in order and on time. They troubleshoot and find potential problems before the sale. On non sale days, they are walking units for dealers and selling Value Added Services and Frontline Forces. They have been trained in Dent Wizard,

Headlight Brightening, Interior's, and Details. This team has helped tremendously with our customers and to minimize sale day problems. They are Dealers' direct contact point for any of



Outside Coordinators, from left: Louis Gonzalez, Tori Russell, Stefanie Griner, Erica Benkovich, Chris Castillio, Brandon Vollmer, Ralphie Irizarry, Roberto Resto.

their needs.

Our **Onsite Sales/If's team** consists of 6 employees. This team helps facilitate deals sold with an "IF". An "IF" is an offer made on the block by a buyer but the seller has not agreed to the sell. The deal is worked from both sides until the buyer and seller have agreed on a price. This team can also help put a deal together on non sale days from

customers that see a car online and are interested in purchasing it.

These 4 different areas all come together on a weekly basis and put on the largest consignment sale in the Southeast. It is an exciting department, and every week is certainly different.



Onsite Sales/If 's Team, from left: Carla Mesarina, Carmen McGinnis, Andres Bailez, Victoria Johnson, Cesar Ramirez, Carol Burleson.

Dealer Sales is located in the operations building next to Human Resources. Come by anytime if you have any questions about what we do.

The First One by John Lintra, Outside Operations

On October 18th the auction held its First Annual (and hopefully not the last) Employee Golf Outing. The outing was held at Sanctuary Ridge Golf Course and was headed up by Louis Fazio, Jr. and Eugene Fogle.

We had lovely weather, the golf course was in great shape, the food was outstanding, and the beverage cart was always there when you needed something to drink. According to Allan Wilwayco "It was a beautiful day to spend with friends, but my game could have been better." He followed that up with "My game could always be better!"

The idea behind this was for everyone to play with someone from another department. We got the opportunity see the "other side of Individuals" which was a lot of fun. There were prizes awarded which included 6 people winning a day off with pay. Congratulations to all the winners. Enjoy your day off, but remember to get manager approval before taking it.

One more thing - do me a favor, the next time you see our General Manager, Mr. Allan Wilwayco, stop and thank him for the wonderful time he allowed us to have.

When Bugs Attack & A Look Into the Future, Part Two

by: "El Mole"

Lately, you may have noticed your email's inbox getting weird messages, or your computer acting a bit slower than usual and doing things it normally would not do. We noticed too.

Evidently, our email system has been compromised. Not only here at FAAO, but Manheim-wide. What happened was someone grabbed our "Distribution List". A distribution list is a group of email addresses neatly tied onto one list. For instance, whenever you send something to MAN-Orlando. MAN-Orlando is actually a distribution list that contains all Manheim Orlando employees with access to email. This is an extremely useful tool when sending emails to a large group within a department, or auction. You can see how a distribution list is a potential goldmine to someone who wants to send junk email. There are, however, a lot of cures for this.

First, if the email is suspicious, don't open it! Drag it to your Junk Email Folder in Outlook (every computer on campus with Microsoft Outlook should have access to this folder). Secondly, access the Barracuda Email Filtering tool available to everyone. These systems are known as "Smart Systems". They will, over time, learn what's junk and what's not, eventually doing the sorting for you. Everyone with email has access to this tool by simply opening Internet Explorer on your desktop and typing in the following address: <http://barracuda01>

Also, please be careful with what you do on the internet. Do not download anything suspicious or run any questionable programs or controls. Myspace, online gaming sites, and some online radio stations are notorious for this. Think of it like this, would you answer your phone if you knew it was a scam-artist on the other end? Viruses, Trojans, Worms and other Malware that infect your system originate from such sites.

Now let's talk about the future, again!

Manheim Orlando's Dealer Registration Department will be upgraded to brand new Dell Optiplex 755 workstations, in an effort to provide better equipment for intensive-applications like Auction Access. Two of these machines are now in operation over in the Dealer Sales front desk area with successful results.

The beginning of the end has come for the Dell Optiplex SX260 & 270 series. They are to be replaced with the Dell Optiplex 755 or later models. These Optiplex's have been true workhorses, showing why we continue to depend on Dell workstations for our daily operations. The process to replace all these workstations will be lengthy and slow, but eventually, one of these workstations will make it to your desk. Some minor specs of these new machines include Dual Core Intel Processors, 80 to 120 GB of storage, Microsoft Windows XP with Service Pack 3 and Microsoft Office 2003. All these machines will be ready for the next generation of Windows, Windows Vista Enterprise.

For our Inspections Department, we are currently working on a solution to bring higher image upload speeds with better reliability. The plan currently calls for placing a Switch (remember the DVD Player sized box with a bunch of Phone Jacks on it?) which the CR Writers will use to hook to their Toughbooks to our server rather than using the wireless network. It'll be a win-win-win situation for Manheim Orlando. CR Writers will enjoy faster data transfers, a more reliable ECR Image Server and provide better wireless service for our dealers.

Lastly, we now have the Weather Channel and CNN available on our flat panel TV's around the auction. It was done in an effort to keep everyone informed of news events and weather alerts. We've also retired the old CRT "Tube" TV's in the Lanes, replacing them with Greener, space saving 27" Samsung Flat Panels.

Meet the Manager: Mike Johnson - by: Toni Pennington, H.R. Trainer

- Born on May 3rd (He said hatched from under a rock on a warm Wednesday)
- Married to his wife Tammy for 14 years (started to date her when he was 19)
- Has a 12 year old son (he claims is going to be 8ft. tall)
- Has a Pekinese named Rex, 2 turtles, 1 hamster and some fish
- Started here in 1992 on the block
- Worked at Arby's and played Babar the Elephant
- Worked as a pizza delivery driver for one day (decided it wasn't for him)
- At one time he worked 3 jobs (here at FAAO, at a gas station, and as a bounce house administrator)
- Graduated from William Tennant High School in Warminster, PA
- Was a Navy brat that moved every 3 years
- Lived in San Diego, CA. Corpus Christi TX, Warminster, PA
- Likes to bowl and is a big Tampa Bay Buccaneer's fan
- Once danced on a piano
- Favorite movie is "Top Gun" (he said "Who doesn't want to be Tom Cruise?!")
- Worked here as Block Clerk, Driver, Limo,

and (of course) Online & System Support



Mike is the manager for the Online and System Support departments. On any given Tuesday he can be seen down in lanes making sure the sale is running smoothly, up in his office monitoring Simulcast or taking questions from dealers calling in. Working very hard to make sure that the customer never sees the "glitches" that technology sometimes brings. His philosophy on Customer Service is "Take care of every customer, internal and external, with respect and treat them how you want to be treated. An exemplary experience is what every customer deserves."

Employee Relations Upcoming Events

November:

November 6th –Blood Drive - 10am to 4pm (Outside Cafeteria)

November 22nd - 7th Annual Winter Garden Art show 10am-6pm

November 24th -Thanksgiving Centerpiece Contest and Deliver Christmas Trees to

Departments

November 25th - Delivery of food items to Maxey Center for Adopted Family of 2008

November 26th -Deliver Centerpieces to Health Central Park

November 27th - Thanksgiving

Have a Safe and Happy Holiday!

October's Employee Meeting/Health Fair

The all Employee meeting took place on October 16th 2008 and was a lot of fun. Not only was it a meeting, it was also our first health fair. Everything from testing for glaucoma to giving flu shots and free massages! It was a very interesting day with lots of participation from employees.

Everyone got free hats (choice between visor, fishing hat, or baseball cap), pedometer, water bottle holder and ID organizer.

Employee Remembrance honoring

August

Rita Sisinni (Former Safety)
Ralph Garrett (Former Mechanic)
Carl Colette (Former On-Site Sales)
Nick Monte (Retired Driver)

September

Lyle (Buck) Rogers (Retired Driver)

Topics Discussed

The economy and how it is affecting us.

Our Sales percentage is down and our inventory is high.

Manheim Orlando surveys were handed out to every employee who attended and drop boxes were placed around property. Deadline to return was Oct. 28th. (This is an internal survey for us to see how we're doing.) We appreciate your input.

Holiday party will take place in the lanes on December 13th

Employees who are now US citizens: Ilias Dimos, Tania Gonzalez and Charlie Almanza.

Recognition Awards:

Sandy Dion: Recognized by Kia Rep for the work Sandy does for them and commented "they wanted to move their cars from Fredericksburg to Orlando because she does a great job".

Chris Castillo: Recognized by Countryside Cars for outstanding service; Chris found his cars, got him through the sale and they sold.

Nancy Fuller, Donna Cavanaugh and Renee Simpson: Recognized by Brian with T.K. Enterprises for being so helpful to him. He deals with 25 different auctions and our Operators are very helpful and stay on the line until they get someone to speak with you.

Edna Mack: Recognized by BMW corporate for her professionalism and dedication in handling the account. She goes above and beyond the call of duty.

Perfect Punches awards went to:

George Vega, Judy Kabella, and Robert Turley. They won a paid day off (with Manager approval)

There were fun and games also! The game this time was "Corn Hole". You have to throw 2 bean bags through the hole from behind the line. Just for trying you won \$50, for getting it through the hole you got \$100, but if you threw from further back and made it you won \$300! Congratulations to the winners!





The Box Heath & Fitness

491 W. Silver Star Rd.
 Ocoee, FL 34761
 407-839-0101
www.THEBOXORLANDO.com

Planet Smoothie

8923 Good Homes Plaza, West
 Colonial Drive
 Ocoee, FL 34761
 407-290-2465
www.PlanetSmoothie.com

In case you missed it the Heath Fair Attendants were:

Share the Care- Services that support family caregivers.

808 West Central
 Boulevard
 Orlando, FL 32805
 407-423-5311

**Kirkman
 Chiropractic**

110 North Kirkman
 Road
 Orlando, FL 32811
 407-291-1000

www.kirkmanchrio.com



Burry Eye Care – Brian T. Burry Certified Optometric Physician

9428 West Colonial Drive
 Ocoee, FL 34761
 407-822-1977

Hearing Aid Factory

710 West Colonial Drive Ste. 101
 Orlando, FL 32804
 407-649-9696
www.hearingaidfactory.com

Vax Care

4401 S. Orange Avenue Suite
 117
 Orlando, FL 32806
 888-829-8550
www.vaxcare.com



Dentist- Pranati S Chokshi. DMD, PA

11157 W Colonial Dr
 Ocoee, Florida
 34761
 407-654-9905

Advanced Dental Group

10125 West Colonial
 Drive Suite 101
 Ocoee, FL 34761

www.advanceddentalgroup.com



Heath Central

10000 West Colonial Drive
 Ocoee, FL 34761
 407-296-1000



Manheim Orlando Office Decoration/Costume Contest



Office Contest
 Funniest: Accounting
 Scariest: Arbitration
 Most Creative: Sales and Marketing
 Honorable Mention: MAFS

Costume Contest
 Funniest: Glenda Messinger – Dealer Sales
 Scariest: - Jeff Henck - Arbitration
 Most Creative: Men in Black – National Accounts
 Honorable Mention: Hippy's - Sales & Marketing

Thanks to all who participated...



November 2008

ALL SALES SIMULCAST

MANHEIM ORLANDO
 MANHEIM CENTRAL FLORIDA
 MANHEIM TAMPA

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
3 CLOSED SALE Starting 12:30pm Chrysler Factory SIMULCAST SALE Starting 3:00pm Lexus REGULAR SALE Starting 9:30am TRA	4 REGULAR SALE Starting 9:00am 5th 3rd Bank Avis Budget Group Avis budget Group Truck BMW Chrysler Financial DTG Enterprise/Vanguard GMAC GMAC Box Trucks Hertz Honda Hyundai Lexus Mercedes-Benz Financial Toyota Wells Fargo World Omni	5 REGULAR SALE Starting 8:30 am TRA Sale Starting 9:00am Acura Remarketing Capital One CitiFinancial Auto Courtney Leasing DT Credit Corp DTG Operations EZ Rent A Car Flamingo Financing Mercantile Bank Regional Acceptance Royal Rent A Car Sun Trust Bank VW & Audi Wachovia Wheels Inc.	6 REGULAR SALE Starting 9:00am Chase CitiFinancial RSA HSBC Enterprise Ford Credit Lenders Fleet 1st Commercial FSR Car Collection EZ RAC Southeast Fleet U Save Car and Truck Rental REGULAR SALE Starting 6:00pm Central Night Sale	7
10 CLOSED SALE Starting 12:30pm GM Factory CLOSED SALE Starting 3:00pm Lexus REGULAR SALE Starting 9:30am TRA MOBILE SALE Greenway	11 REGULAR SALE Starting 9:00am Avis Budget Group Chase Chrysler Financial DTG Enterprise/Vanguard GMAC Hertz Honda Hyundai Lexus Porsche RSA Wells Fargo World Omni CLOSED SALE Toyota	12 REGULAR SALE Starting 8:30 am TRA Sale Starting 9:00am Bank of America Capital One CitiFinancial Auto Consumer Portfolio Courtney Leasing DT Credit Corp DTG Operations Remarketing By GE Flamingo Financing Mercantile Bank EZ Rent A Car Kia Royal Rent A Car Sun Trust Bank Suzuki Wachovia CLOSED SALE Starting 10:00am FORD	13 REGULAR SALE Starting 9:00am AmeriCredit Chase CitiFinancial BOA HSBC Enterprise Ford Credit Lenders Fleet 1st Commercial FSR Car Collection EZ RAC Southeast Fleet U Save Car and Truck Rental REGULAR SALE Starting 6:00pm Central Night Sale	14
17 CLOSED SALE Starting 12:30pm Chrysler Factory REGULAR SALE Starting 9:30am TRA	18 REGULAR SALE Starting 9:00am 5th 3rd Bank Avis Budget group Chrysler Financial DTG Enterprise/Vanguard GMAC Hertz Honda Hyundai Lexus Toyota Wells Fargo World Omni CLOSED SALE Subaru MOBILE SALE William Lehman	19 REGULAR SALE Starting 8:30 am TRA Sale Starting 9:00am Acura Remarketing Capital One CitiFinancial Auto Courtney Leasing DT Credit Corp DTG Operations EZ Rent A Car Flamingo Financing Regional Acceptance Remarketing By GE Mitsubishi Mercantile Bank Royal Rent A Car Sun Trust Bank VW & Audi Wachovia Wheels Inc.	20 REGULAR SALE Starting 9:00am Chase CitiFinancial RSA Enterprise Ford Credit Lenders Fleet 1st Commercial FSR Car Collection EZ RAC Southeast Fleet U Save Car and Truck Rental REGULAR SALE Starting 6:00pm Central Night Sale	21
24 REGULAR SALE Starting 9:30am TRA REGULAR SALE Starting 1:00pm Ford Credit CitiFinancial BOA HSBC Enterprise AmeriCredit FSR Lenders Fleet 1st Commercial Car Collection EZ RAC Southeast Fleet U Save Car and Truck Rental MOBILE SALE Greenway	25 REGULAR SALE Starting 9:00am Avis Budget Group Chrysler Financial DTG Enterprise/Vanguard GMAC Hertz Honda Hyundai Lexus RSA Wells Fargo World Omni CLOSED SALE Toyota MOBILE SALE Rick Case	26 REGULAR SALE Starting 8:30 am TRA Sale Starting 9:00am Bank of America Capital One CitiFinancial Auto Courtney Leasing DT Credit Corp DTG Operations Remarketing By GE Flamingo Financing EZ Rent A Car Mercantile Bank Mitsubishi Royal Rent A Car Sun Trust Bank Wheels Inc.	27 Thanksgiving  * NO Central Night Sale	28

Health and Wellness

November is American Diabetes Month and also the "Great American Smokeout".

Diabetes:

Diabetes is a disease in which the body does not produce or properly use insulin. Insulin is a hormone that is needed to convert sugar, starches and other food into energy needed for daily life. The cause of diabetes continues to be a mystery, although both genetics and environmental factors such as obesity and lack of exercise appear to play roles.

There are 23.6 million children and adults in the United States, or 7.8% of the population, who have diabetes. While an estimated 17.9 million have been diagnosed with diabetes, unfortunately, 5.7 million people (or nearly one quarter) are unaware they have the disease.

In order to determine whether or not a patient has pre-diabetes or diabetes, health care providers conduct a Fasting Plasma Glucose Test (FPG) or an Oral Glucose Tolerance Test (OGTT). Either test can be used to diagnose pre-diabetes or diabetes. The American Diabetes Association recommends the FPG because it is easier, faster, and less expensive to perform.

With the FPG test, a fasting blood glucose level between 100 and 125 mg/dl signals pre-diabetes. A person with a fasting blood glucose level of 126 mg/dl or higher has diabetes.

In the OGTT test, a person's blood glucose level is measured after a fast and two hours after drinking a glucose-rich beverage. If the two-hour blood glucose level is between 140 and 199 mg/dl, the person tested has pre-diabetes. If the two-hour blood glucose level is at 200 mg/dl or higher, the person tested has diabetes.

Source: American Diabetes Association website: <http://www.diabetes.org/about-diabetes.jsp>

The "Great American Smokeout"

Are you thinking about quitting smoking but not sure you're ready to take the plunge? Maybe the Great American Smokeout is for you. It's an opportunity to join with literally millions of other smokers in saying "no thanks" to cigarettes for 24 hours. This year it is taking place on November 20th.

According to the American Cancer Society:

20 minutes after quitting: Your heart rate and blood pressure drops.

12 hours after quitting: The carbon monoxide level in your blood drops to normal.

2 weeks to 3 months after quitting: Your circulation improves and your lung function increases.

1 to 9 months after quitting: Coughing and shortness of breath decrease; cilia (tiny hair-like structures that move mucus out of the lungs) regain normal function in the lungs, increasing the ability to handle mucus, clean the lungs, and reduce the risk of infection.

1 year after quitting: The excess risk of coronary heart disease is half that of a smoker's.

5 years after quitting: Your stroke risk is reduced to that of a nonsmoker 5 to 15 years after quitting.

10 years after quitting: The lung cancer death rate is about half of a continuing smoker's. The risk of cancer of the mouth, throat, esophagus, bladder, cervix, and pancreas also decrease.

15 years after quitting: The risk of coronary heart disease is that of a non-smoker's.

Quitting is hard, so don't do it alone. The Quitline is a helpful voice that's available 24 hours a day. You can sign up at www.cancer.org

Source: American Cancer Society website: www.cancer.org

Staying Safe on Thanksgiving by: Lisa Kirk, H.R. Manager

When you fire up the oven to roast your Thanksgiving turkey, you are probably not thinking about tragedy. But home fires are the most common disaster in the United States, according to the American Red Cross; one is reported every 79 seconds. Cooking is the leading cause of those fires, and Thanksgiving Day is the unfortunate host of about 4,000 fires each year. Here are some safety tips to keep your Thanksgiving fire-free:

- Stay in the kitchen and keep watch while you are cooking.
- Use a timer if you have something in the oven, or are boiling or simmering something on the stove.
- Don't wear loose sleeves or clothing when cooking.
- Keep anything that can catch on fire - pot holders, oven mitts - away from your stovetop or oven.
- Turkey fryers are extremely dangerous, and most safety organizations do not recommend their use.
- Make sure you have a smoke alarm installed with working batteries. Push the button to check that it's working every month and install new batteries at least once a year.
- After your guests leave, do a home safety check to make sure that all candles and cigarettes are extinguished.

Pumpkin Decorating Contest



1st Place - \$100 – Teapot - Operators

2nd Place - \$75 – Owl – Deborah Cox - Transportation

3rd Place - \$50 - M & M – GMAC and GM Dept

Honorable Mention - \$25 – Mummy – Chrysler Department

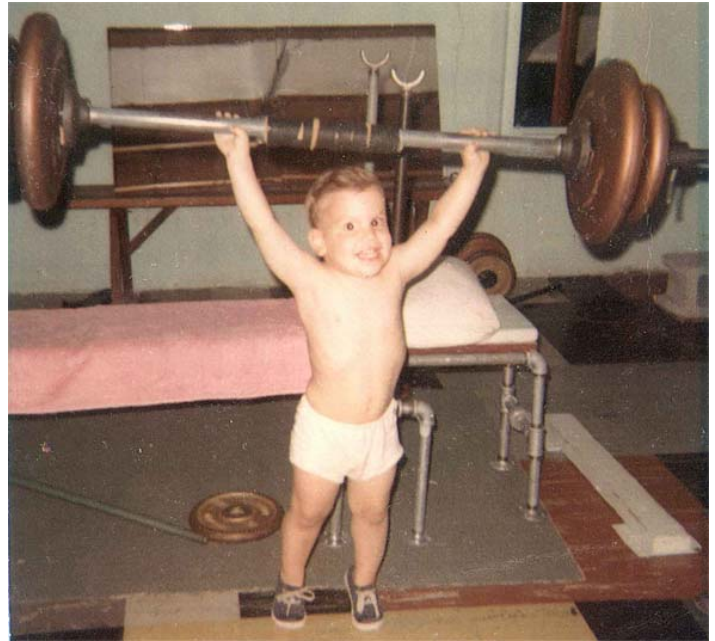
Thanks to everyone who participated.....

Who's That Kid?

Infamous for his golf-cart driving skills.

Feared at two auctions.

Has a famous "Doctor" look alike.



Congratulations to Mary Endriss who was chosen at random from the mound of entries who correctly guessed Rose Acevedo our who's that kid for October.

Please submit your guesses for Who's That Kid by November 19th to the Human Resources Department.

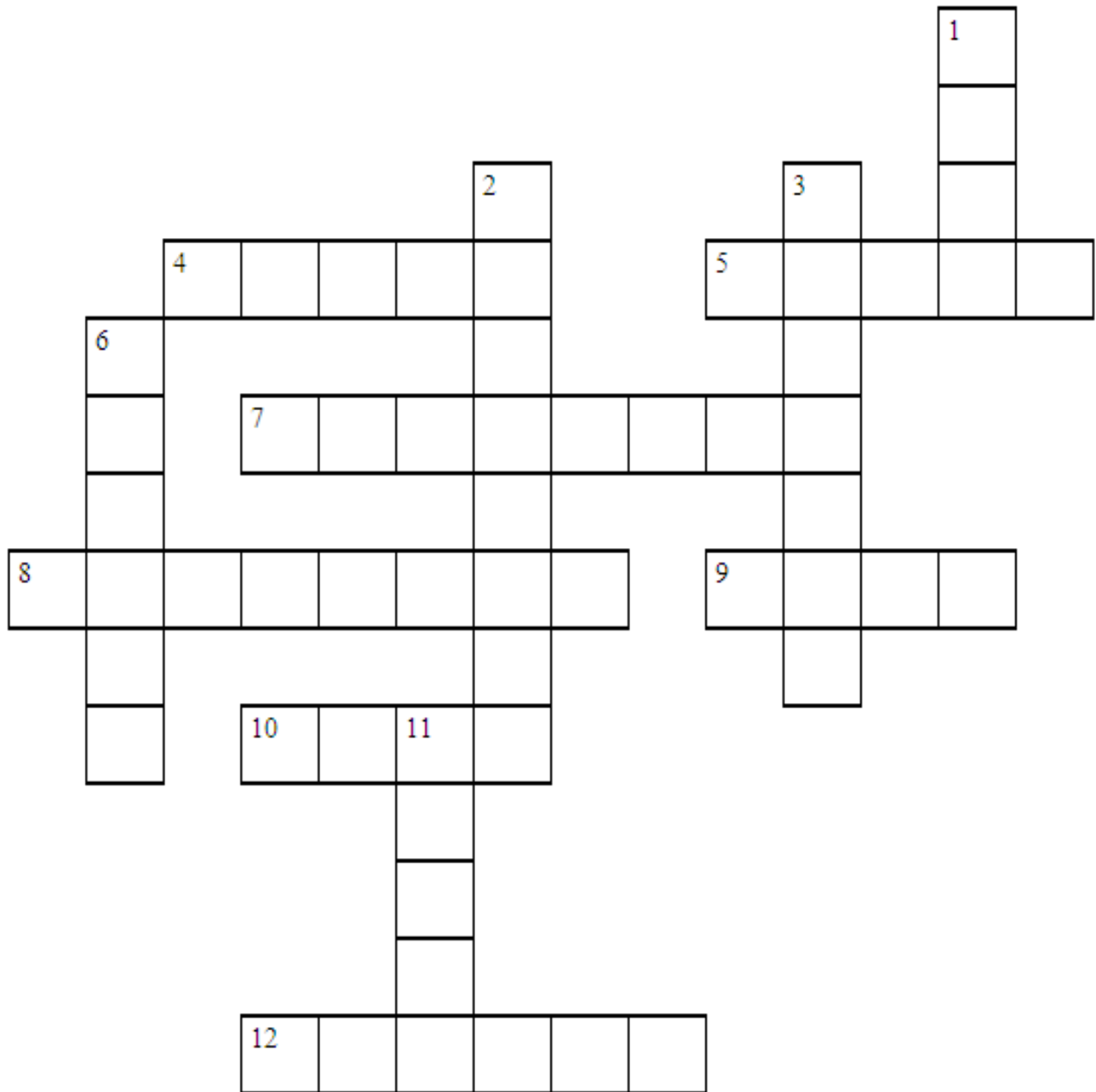
Artist's Corner



These items were crocheted by Mary Endriss from Operations. The dish cloth took 3 hours, the pumpkin 1 hour and the purse took 4 hours (due to changes and pattern). Crocheting is Mary's down time hobby.

Mary started crocheting when she was about 11 and still enjoys the relaxing affect.

West Orange



ACROSS

- 4 Billy Pride puts these on the cars
- 5 The putty used to make repairs
- 7 We take a car to West Orange because it was in an _____
- 8 The Account Rep. gives the _____ for repairs
- 9 West Orange Paint & _____
- 10 Invisible, masking, duct..
- 12 Attention to _____

DOWN

- 1 _____ paper, very rough
- 2 Repair _____ (a guess)
- 3 Quality _____
- 6 On the front of the car, plastic or metal
- 11 We use the Dupont brand, not Krylon



Orlando



11801 West Colonial Drive
Ocoee, FL 34761

Phone: 407-656-6200
Phone: 877-888-FAAO
Fax: 407-656-7846
www.faa.com

For Employees, By Employees

Our goal is to increase employee involvement at Manheim Orlando by informing everyone about what is happening here and the activities we are involved in. We believe that knowledgeable employees can help to shape and guide the continued growth of Manheim Orlando as a place to work, do business, and be a responsible member of the communities in which we operate.

If you would like to submit an article or announcement to the Point of View, please drop it by the Point of View box located in the HR Department or email freddy.clark@manheim.com or toni.pennington@manheim.com.

One more thing, please share these copies of the Point of View with your co-workers. We can save trees by sharing!

Helpful Websites for Manheim Employees

InSite was designed to provide you with current company information in an easy-to-navigate format. To access InSite from any computer go to <http://insite.coxenterprises.com>

CoxTotalComp.com shows you what your complete compensation is really worth. You can use this statement to learn more about benefits you may not know are available to you, or make decisions about retirement savings, employee discounts, and more. To access CoxTotalComp.com go to <http://coxtotalcomp.com>. You will need your employee ID# which can be located on your paycheck. This site is available for full time employees only at this time.

Main Street is Manheim's corporate intranet, designed to provide you with the information and tools you need. Main Street is easy to use and it works like any Web site, but only Manheim employees can access it. To access Main Street from a company computer go to <http://intranet>, or from a remote computer go to <http://mainstreet.manheim.com>.

FAAO.com is our auction's homepage and provides a wealth of information to employees about upcoming events and sales, current job postings, a company directory, past and current copies of the Point of View newsletter, and much more. To access go to <http://www.FAAO.com>

Aetna is one of the nation's leading diversified health care benefits companies, serving members with information and resources to help them make better informed decisions about their health care. <http://www.aetna.com>. www.aetnarxhomedelivery.com is Aetna's prescription mail service delivery website.

Magellan Health Services, Inc. is the nation's leading diversified specialty health care management organization. <http://www.magellanhealth.com>.

Vanguard is one of the world's largest investment management companies and our 401k service provider. www.vanguard.com

VSP Vision Service Plans <http://www.VSP.com>

