

## **NAAA-Recommended VEHICLE CONDITION GRADING SCALE**

### **Grade 5 - Vehicle in excellent condition**

- PAINT & BODY
  - Only minor defects in panel surfaces requiring no conventional body or paint work
  - May have had limited high quality repairs performed
  - No missing, broken, or damaged parts that require replacement
  - No visible glass damage
- INTERIOR
  - No missing, broken, or damaged parts that require replacement
  - No cuts, tears, or burns that require repair
  - Shows no signs of wear
  - No noticeable offensive odor
- FRAME/UNIBODY
  - Frame/structure has not been repaired or altered
  - Expected to measure to published specifications
- MECHANICAL
  - Mechanically sound
  - All accessories are operable
  - All fluid levels full and clean
- TIRES
  - All match by brand, size and style
  - Near new condition.

### **Grade 4 – Vehicle is better than average**

- PAINT & BODY
  - Minor chips or scratches in panel surfaces requiring minor conventional body and paint work
  - May require removal of small dents that have not broken the paint using Paintless Dent Repair
  - May have had high quality conventional repairs of cosmetic or light collision damage
  - May require replacement of minor missing or broken part
  - No visible glass damage beyond minor pitting of windshield
- INTERIOR
  - Clean, showing minimal wear
  - May require replacement of minor missing or broken part
  - No noticeable offensive odor
- FRAME/UNIBODY
  - Frame/structure has not been repaired or altered
  - Expected to measure to published specifications
- MECHANICAL
  - Mechanically sound
  - All accessories are operable
  - Fluids may require service
- TIRES
  - All match by brand, size and style
  - Good or better condition.

### **Grade 3 – Normal wear and tear**

- PAINT & BODY
  - May require conventional body and paint work
  - May require replacement of parts
  - May have sustained cosmetic or light collision damage and been repaired to collision industry standards
  - Windshield may be damaged
- INTERIOR
  - Shows signs of normal wear and usage
  - May require repair or replacement of parts
- FRAME/UNIBODY
  - Frame/structure has not been repaired or altered
  - Expected to measure to published specifications
- MECHANICAL
  - Mechanically sound
  - May require maintenance

- May require minor repair of accessories
- Fluid levels may be low or require replacement
- TIRES
  - Average or better
  - Match by size and style

**Grade 2 – Shows signs of excessive wear and tear**

- PAINT & BODY
  - Dents, scratches, and body panels that may require replacement
  - Parts may be broken and missing
  - May have multiple prior repairs performed at substandard levels
  - May have repaired or unrepaired collision damage
- INTERIOR
  - Shows signs of excess wear
  - May have burns, cuts, tears, and non-removable stains
- FRAME/UNIBODY
  - May have repaired or unrepaired frame/structure damage
  - May not measure to published specifications
- MECHANICAL
  - May have mechanical damage that prohibits vehicle from operating properly
  - Engine and/or transmission may be in poor condition
  - Operability of accessories is questionable
- TIRES
  - May be worn or mismatched

**Grade 1 – Shows signs of severe abuse**

- May have sustained major collision damage, but may be drivable
- May be cost prohibitive to extensively recondition this vehicle by automotive industry standards
- Frame/Structure may not measure to published specifications
- May have missing or disconnected mechanical parts
- Although operable, this vehicle is near the end of its useful life
- Operability of accessories is doubtful

**Grade 0 – Vehicle is inoperative**

- Good for parts only
- Mechanical and body parts may be inoperable, disconnected, damaged or missing

**Frame/Structural Note:** Frame damaged vehicles will not exceed a grade value of 2. Frame/Structural Damage is defined in the NAAA Structural Damage Policy. The disclosures required by this policy must be made for grade 2 and lower vehicles if there is existing structural or frame damage, repair or alteration. This policy may be viewed at: [http://www.naaa.com/html/ethics\\_standards/standards\\_detail.cfm?std=1012](http://www.naaa.com/html/ethics_standards/standards_detail.cfm?std=1012)

**Flood Note:** Flood damaged vehicles will not exceed a grade value of 2. Flood Damage is defined in the NAAA Water/Flood Damage Policy. The disclosures required by this policy must be made for grade 2 and lower vehicles if there is existing or repaired water/flood damage. This policy may be viewed at: [http://naaa.com/html/ethics\\_standards/standards\\_detail.cfm?std=1022](http://naaa.com/html/ethics_standards/standards_detail.cfm?std=1022)

**THIS GRADING SCALE IS INTENDED TO COMMUNICATE A VEHICLE'S GENERAL APPEARANCE AND CONDITION. A DETAILED VEHICLE CONDITION REPORT SHOULD BE REVIEWED BEFORE ANY VEHICLE VALUATION DECISION IS MADE. OTHER FACTORS, SUCH AS MILEAGE AND STRUCTURAL DAMAGE/REPAIR DECLARATIONS MAY HAVE A SIGNIFICANT IMPACT ON A VEHICLE'S VALUE AND SHOULD BE CONSIDERED. DISPUTES REGARDING A VEHICLE GRADE ARE NOT GROUNDS FOR ARBITRATION.**

## **NAAA-Recommended VEHICLE CONDITION GRADING SCALE**

**Grade 5** – The vehicle is in excellent condition, with only minor defects in panel surfaces which do not require conventional body or paint work. Limited high quality repairs may have been performed. There are no missing, broken, or damaged parts and no visible glass damage. The vehicle's frame/structure has not been repaired or altered and is expected to measure to published specifications. The interior has no cuts, tears, or burns, does not show signs of wear and has no noticeable offensive odor. The vehicle is mechanically sound and all accessories are operable. All fluids are full and clean. Tires match by brand, size and style, and are in near new condition.

**Grade 4** – The vehicle is better than average with only minor chips or scratches in panel surfaces which may require minor conventional body and paint work or paintless dent repair. The vehicle may have sustained cosmetic or light collision damage and received high quality repairs. The vehicle's frame/structure has not been repaired or altered, and is expected to measure to published specifications. A minor missing or broken part may require replacement. The interior is clean, shows minimal wear and has no noticeable offensive odors. There is no visible glass damage beyond minor pitting of the windshield. The vehicle is mechanically sound and all accessories are operable. Fluids may require service. Tires match by brand, size and style and are in good condition.

**Grade 3** – The vehicle has normal wear and tear (for example, parking lot dings, small scratches, chips and/or minor broken parts). It may require minor conventional body and paint work or replacement of parts. The vehicle may have sustained cosmetic or light collision damage and been repaired to collision industry standards, but its frame/structure has not been repaired or altered and is expected to measure to published specifications. The interior shows signs of normal wear and usage, requiring repair or replacement of parts. The windshield may be damaged. The vehicle is mechanically sound but may require maintenance or minor repair of accessories. The fluids may be low or require replacement. Tires match in size and style and be average or better.

**Grade 2** – The vehicle shows signs of excessive wear and tear. The body may have dents, scratches, and body panels that require replacement. Parts may be broken and missing. The interior may show signs of excess wear with burns, cuts or tears, and non-removable stains. The vehicle may have multiple prior repairs performed at substandard levels or unrepaired collision damage. The frame/structure may be damaged, repaired or altered and may not measure to published specifications. The vehicle may have mechanical defects that prohibit it from operating properly. Repairs can be made, but the engine and/or transmission may be in poor condition. Operability of accessories is questionable. Tires may be worn or mismatched.

**Grade 1** – The vehicle shows signs of severe abuse or may have sustained major collision damage. It may be cost prohibitive to extensively recondition this vehicle by automotive industry standards. The frame/structure may be damaged, repaired or altered and may not measure to published specifications. The vehicle may have missing or disconnected mechanical parts. Although operable, the vehicle is near the end of its useful life. Operability of accessories is doubtful.

**Grade 0** – The vehicle is inoperative. Mechanical and body parts may be disconnected, damaged or missing. The vehicle's condition renders it suitable for dismantling or scrap.

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**This policy is a recommendation only. Its adoption by NAAA members is strictly optional.**